



RECOMMENDED SUPPORT MATERIALS



*Baines, P., Fill, C. and Rosengren, S. (2016) **Marketing.** 4th edition. Oxford, Oxford University Press.



*Bradley, N (2013)

Marketing Research: tools
and techniques. 3rd edition.
Oxford, Oxford University
Press.



*Fill, C. (2011) *Essentials of marketing communications.* Harlow, FT Prentice Hall.

Simply Marketing Communications (by Chris Fill) is available on <u>MyiLibrary</u>.

*Recommended reading for the Marketing and Consumer Behaviour unit. (Not required if exempt from the unit).



Plus

Chaffey, D. and Ellis-Chadwick, F. (2015) *Digital Marketing: strategy, implementation and practice.* 6th edition. Harlow, FT Prentice Hall.

Also available as an ebook.

Further reading

Roman, K. and Maas, J. (2005) How to advertise what works, what doesn't and why. 3rd edition. London, Kogan Page.

Recommended alternative e-book: Fill, C et al (2013) **Advertising: strategy, creativity and media.** Harlow. Pearson.

Bird, D. (2007)

Commonsense direct and digital marketing. 5th edition. London, Kogan Page. (Also available as an ebook.)

Housden, M and Thomas, B (2017) *Direct and digital marketing in practice.*3rd editon. IDM.

Davis, A. (2007) *Mastering public relations. 2nd revised edition.* London, Palgrave.

Philips, D. and Young, P. (2009) Online public relations: a practical guide to developing an online strategy in the world of social media. London, Kogan Page. (Also available as an ebook.)

Scott, D.M. (2017) *The new rules of marketing and PR.* 6th edition. Chichester, John Wiley & Sons.

Pringle, H. and Marshall, J. (2011) *Spending advertising money in the digital age: how to navigate the media flow.* London, Kogan Page. (Also available as an ebook.)

Young, A (2014) **Brand media strategy: integrated communications planning in the digital era.** London, Palgrave Macmillan.



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